



EQUINOX CONSULTING PARTNERS LLC

www.equinoxconsultingpartnersllc.com

9682 Poindexter Court Burke, VA 22015

Phone: 571.314.1417

EIN: 68-0568648
DUNS: 145791567
CAGE: 35HD9

DELAWARE FILE#: 40961-85
VIRGINIA SCC#: T0695082

Delaware DBE Application submitted
Virginia DBE Application submitted
VA – SWaM Application submitted

COMPANY OVERVIEW

•Equinox Consulting Partners is a minority-owned small business providing management consulting, performance improvement, and staffing solutions for Government, Non-Profit, Healthcare, and Commercial clients encountering technology and strategic driven change. Our seasoned consultants & partners are Certified Agile and Project Management Professionals with years of experience in Big 4 Consultancies and Public Agencies helping customers achieve desired business outcomes and success.

DIFFERENTIATORS

•Our mission is to help clients develop new value propositions for stakeholders by evolving their organizational culture to not only take advantage of emerging technologies, but also critically embrace the new organizational capabilities that those technologies drive. This entails becoming Agile and creating a culture that looks at technology as the way to enable people as well as to constantly adapt & learn, create new solutions, and drive continuous change within the organization.

CORE COMPETENCIES

1. MANAGEMENT CONSULTING



- Agile Transformation
- Organizational Change Management
- IT Advisory and Modernization

2. PERFORMANCE AGILITY



- Agile/Scrum team and leadership training
- OCM/ADKAR team and leadership training

3. RESOURCE OPTIMIZATION



- Agile/Scrum resource staffing
- OCM/ADKAR resource staffing
- IT resource staffing

SERVICES

- Strategic Planning
- Program Management Office services
- IT Strategy
- Digital Transformation
- Process Reengineering
- SAFe Program Management

- ADKAR Implementation
- Certified Scrum Master Placement
- CIO Advisory
- Systems Integration
- Business Coaching
- Training and Development

NAICS CODES

- 541611
- 541612
- 541614
- 541618
- 541690
- 561311
- 561330
- 561499
- 611420
- 611430
- 611710
- 925120
- 926110
- 541511
- 541512

PAST PERFORMANCE

1. Department of Transportation (PHMSA) – IT Modernization Planning



- Authored PHMSA Digital Transformation Strategy Document
- Analyzed DevOps, Scrum Adoption, and Infrastructure as a Service (IaaS) future state capabilities

2. Association of American Medical Colleges – PMO Support



- Managed large scale IT and Process Improvement projects
- Transitioned engagement SDLC from “Waterfall” to SCRUM . Trained development team in the use of new VersionOne Agile project management tool

3. Department of Education – Financial Management Office (FMO) Transformation



- Developed Program Strategic Plan including vision statement and Future-State capabilities roadmap
- Responsible for Client Task Order Management including RFP management and execution